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Vantage Group Announces Group-Wide Restructuring of Sales Team and Introduces New Position of Territory Sales Manager

In the ever-evolving elevator industry, Vantage is continuously looking for ways to grow and improve to best meet their customers' needs. To give customers the best experience possible, Bob Jackson, recently appointed Vice President of Sales has introduced a group-wide restructuring of the sales team and the new position of Territory Sales Manager.

Vantage is combining all sales resources into one focused, cohesive unit with the core objective of customer service. The six newly appointed Territory Sales Managers will work as the primary contact and "one stop shop" for customers in their territories and represent products of all Vantage operating companies.

Members of the new Vantage Sales Team are Mark Yako, Steve Randall, Junior Ortiz, Niels Garcia, Gabe Capozzi, and Joe Moloney.

This dedicated team will play a huge role in improving communication and will offer customers reassurance that they will be not only be getting the best products, but also the best service from expert and experienced sales managers.

These changes bring Vantage one step closer to the overarching goal of *One Company, Serving Our Customers, With the Power to Move.*